Grant Workshop
Office of Rural Health Policy
Winchester, KY

John Isfort, Director
Project HOME Network
Marcum & Wallace Memorial Hospital
60 Mercy Ct
Irvine, KY 40336
• ORHP Network Planning Grant 2009
• ORHP Rural Healthcare Outreach Grant 2012
• $450,000 (3 Years/ 2012-2015)
• Based on Collaboration with CAH & FQHC’s
• Focused on Uninsured Overutilization of ED for Primary Care
• Transportation
• Specialty Care
• Lung Cancer Screening
Estill & Lee Counties
Project HOME Network

Helpful Opportunities for Medical Care Enhancement
14 Agencies in Network

- Marcum & Wallace Hospital
- White House Clinics
- Juniper Healthcare, Inc
- Foothills Mobile Clinic
- Mercy Health Clinics
- Team Health (MESA)
- Kentucky Homeplace

- Westcare
- Estill Development Alliance
- Lee Health Department
- Estill Health Department
- KRCC
- Bluegrass.org
- Hospice Care Plus
## Programs/Focus Areas

<table>
<thead>
<tr>
<th>Program</th>
<th>Target</th>
<th>Seen</th>
<th>Navigated</th>
<th>Declined</th>
<th>Discharged</th>
<th>Navigated %</th>
</tr>
</thead>
<tbody>
<tr>
<td>ED Navigation Program</td>
<td>184</td>
<td>96</td>
<td>51</td>
<td>43</td>
<td>2</td>
<td>53%</td>
</tr>
<tr>
<td>CT Screening Program</td>
<td>40</td>
<td>22</td>
<td>22</td>
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<tr>
<td>ACA Insurance Program</td>
<td>100</td>
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<td></td>
<td></td>
<td>246</td>
<td>246%</td>
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<tr>
<td>Specialty Care/Transportation</td>
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<td>04</td>
<td>06</td>
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</tbody>
</table>

**Target**

**Seen**

**Navigated**

**Declined**

**Discharged**

**Navigated %**
Emergency Department
Health Care Navigation
Jim Thacker

- Health Care Navigator (HCN) for the ED
- Lay Worker
- Trained by Kentucky Homeplace
- Database Provided by Kentucky Homeplace
- Liaison to Network Clinical Partners
- Works with Medicaid MCO’s
- 40 hour week (Peak Hours)
- Onsite in ED

Jim Thacker
Criteria for Navigation

• Uninsured
• 6 or more ED visits in previous 12 months
• No Primary Care Provider
• Resident of Project HOME Network Counties
Cost Comparison for Navigated Patients (2013)

- 96 Patients
- 821 ED Visits
- $2,660 Average ED cost per patient ($311 per visit)
- $255,361 Total cost for ED visit
- $134.50 Average cost of Clinic Visit
- $110,424 Total Cost of ED visits if in Clinic
- 187 ED visits after Navigation
- 77% decrease in ED Visits after HCN contact
ACA Enrollment
ACA Supplemental Funding
• $25,000
• Open Enrollment
• Health Care Navigator
• Target 100
• Enrolled 246
Affordable Care Act
Kynect Enrollment

Results

ACA Total 246
- Estill (205)
- Lee (10)
- Owsley (1)
- Wolfe (1)
- Madison (8)
- Fayette (1)
- Clark (1)

83%
Estill County

Uninsured/Enrolled:
- Uninsured Estill County (2351)
- Number Enrolled by HCN (205)
During the ACA Enrollment Period 52 Grantees enrolled 9,287 individuals. The average enrollment for each grantee was 179 individuals. The HCN and Financial Counselor enrolled 246 individuals. This was a 27% increase above the average enrollment.
Community Lung Cancer CT Screening Program
Lung Cancer CT Scan Screening Program
• Partnership with University of Kentucky Markey Cancer Center
• 40 Patients to be Screened (Uninsured)
• Community Program (Screened Locally)
• Treatment and Follow-up Provided by UK
• Multi Disciplinary Team
Lung Cancer CT Scan Screening Program

- 22 - Patients screened
- 2 - Positive
- 8 - with 3-6 month follow-up
- 12 - Negative

Patients Lung Cancer Screening Results
N = 22

- 2, 9% Positive
- 12, 55% Negative
- 8, 36% Suspicious
Summary of Accomplishments

• Navigated 364 patients in all programs (18 months)
• 77% reduction in ED visits after contact with HCN
• ACA enrollment penetrated 8% of local uninsured market
• CT Lung Screening detected 2 early cancers
• ED Navigator providing significant ROI
Thank You

Questions